

# Service Automation Foundation<sup>®</sup> Course

**Certificate:** Service Automation Foundation

**Duration:** 2 days

**Delivery Format:** Classroom, Virtual

## Target Audience

This qualification is aimed at individuals who require a working knowledge of the key principles of Service Automation, who need to know the terminology used and some of the theory behind the practice. The target audience of the Service Automation Foundation Qualification therefore includes: Service strategists; Process consultants; Business consultants; Strategy consultants; Service delivery managers; Service designers; Enterprise architects; Operations managers; Service managers; Developers and Business analysts.

## Prerequisites

There are no prerequisites for this course.

## Exam

This course prepares participants for the *Service Automation Foundation Examination* from APMG-International. The exam consists of 40 multiple-choice questions for which a minimum of 26 questions (65%) should be answered correctly to achieve the certificate. Delegates have 40 minutes to complete the examination, which will be taken on the last day of class.

## Course Description

Service Automation is the concept of achieving customer loyalty through automated technologies and builds upon a large demographic and sociological trend. We have become accustomed to arranging our lives online and expect services that can match those expectations: we are the Self-Service Generation.

This course will give you deep insight into the concept of Service Automation, the concept by which you can automate your service offering. If you adequately apply Service Automation in your organisation, you will see both employee and customer satisfaction rise and significantly increase the number of people who will 'like' your company.

The Service Automation Framework has been created to find a methodical way to discuss Service Automation. It provides a step-by-step approach, including a number of design elements and processes, which every organisation can use to systematically enhance its Services. As with any model, it is a simplified version of reality, but it structures the mind and provides uniform terminology when discussing the contents with co-workers and colleagues. Nothing more, nothing less. We encourage you to adapt and apply the model in any way that you see fit and which helps you and your organisation.

This course is intended for everyone who has ever experienced that the level of Service in their organisation can be increased and is looking for guidance to achieve this goal. Whether you are an entrepreneur, executive, consultant or work in the field of academia, the Service Automation Framework will help you consistently exceed user expectations.

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## Partners



## Learning Outcomes

- Understand the business drivers of technology-enabled automated services to explain the business case for Service Automation
- Discuss how Service Automation Framework enables the practice of an industry that enables their autonomous users to procure, manage and adjust services through self-service technology
- Explain the difference and synergy between the Users, Service Design and Technology design elements that contribute to meet and exceed the expectations of the user to create long-lasting value
- Explain the difference between Automated Deployment, Service Delivery Automation and Serendipity Management and describe their underlying processes
- Outline the steps for completing a Service Automation Blueprint to visualize services, resulting in the design and delivery of automated services
- Discuss the processes that underpin the delivery of automated services and how they need to be integrated in self-service portals to provide automated delivery
- Explain the concept of Serendipity Management and how it impacts the User Experience (UX) of services